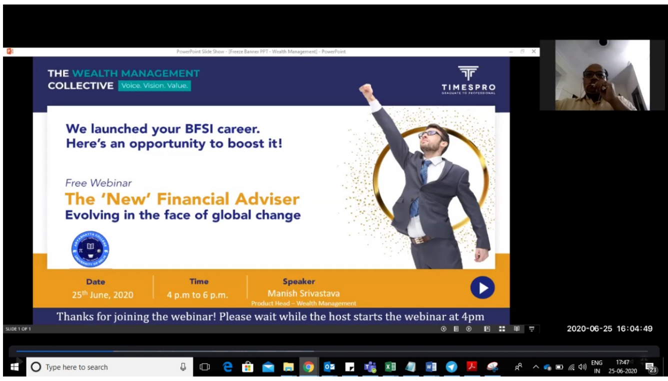
Aryabhatta College
(University of Delhi)

Webinar Report

"The 'New' Financial Adviser"
How the Industry is Evolving in the Face of Global Change
Organized by
Department of Commerce
(under the aegis of IQAC Committee)
(June 25th, 2020)

Department of Commerce under the aegis of IQAC Committee, Aryabhatta College conducted a Webinar on "The 'New' Financial Adviser" How the Industry is evolving in the Face of Global Change" on June 25th, 2020 in collaboration with TIMES GROUP. The resource person for the session was Mr. Manish Srivastava. Participants from across India attended the webinar.

The programme commenced with introductory remarks from Dr. J.K.Singh, Convenor, IQAC Committee of our college. He elaborated the theme of webinar and its significance in the present environment besides highlighting the relevance financial planning. The welcome address was delivered by Dr. Manoj Sinha, Principal of our college. He addressed the participants and described the institutional role in convening such programmes on a regular basis for the academic enrichment of students. Dr. Aanchal Gupta, webinar coordinator and faculty member from Department of Commerce introduced the resource person, Mr. Manish Srivastava. The resource person discussed the fundamentals of wealth management and elaborated demand and skills gaps in this field. He explained different certification programs relating to it and their creditability. He also discussed various future prospects especially for the young generation in this field. The participants were given opportunity to clarify their doubts during the last 30 minutes allocated for Question Answer session. The resource person satisfactorily responded all the queries raised by the participants. The concluding remarks and vote of thanks was presented by Dr. Aanchal Gupta. Overall, the webinar got over whelming response


THE WEALTH MANAGEMENT COLLECTIVE
Voice. Vision. Value.
TIMESPRO
We launched your BFSI career.
Here's an opportunity to boost it!
Free Webinar
The 'New' Financial Adviser
Evolving in the face of global change
Date
25th June, 2020
Time
4 p.m to 6 p.m.
Speaker
Manish Srivastava
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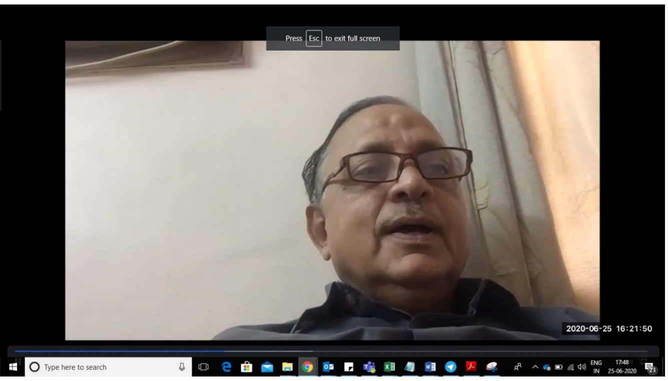
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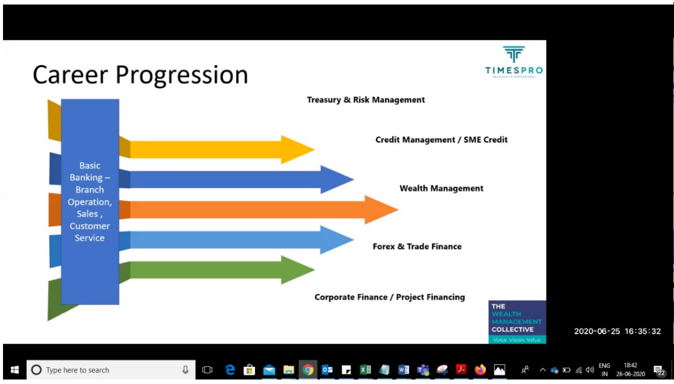
Career Progression
TIMESPRO
Basic Banking – Branch Operation, Sales , Customer Service
Treasury & Risk Management
Credit Management / SME Credit
Wealth Management
Forex & Trade Finance
Corporate Finance / Project Financing
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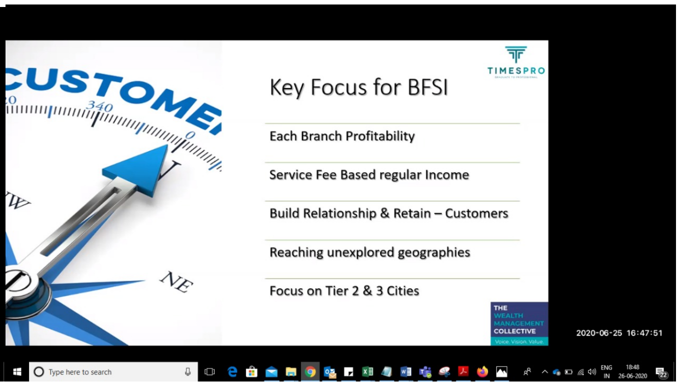
CUSTOMER
Key Focus for BFSI
TIMESPRO
Each Branch Profitability
Service Fee Based regular Income
Build Relationship & Retain – Customers
Reaching unexplored geographies
Focus on Tier 2 & 3 Cities
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Ideal Wealth & Relationship Manager
In-depth understanding of BFSI
Experience in Sales & Services
Expert in handling financial products and services
PMS Champion
Fair knowledge of Wealth Management Process
Awareness of global best practices
Authenticated knowledge certified on Global Standards
Certified by Indian entity on Advisory Services as mandated by RBI
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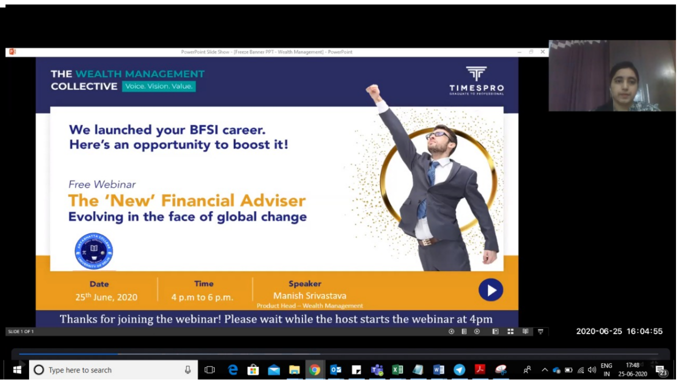
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